Grant Seeking in Higher Education
Strategies and Tools for College Faculty
by Mary Licklider and the University of Missouri Grant Writer Network

Grant funding has become increasingly crucial to universities and university faculty, even as government and private funding reductions and increased application pools result in a more and more competitive environment. Securing the funding which is available is not a simple process, and institutional support for faculty who seek grants is uneven, where it exists at all. Faculty members are often left to navigate their own ways through the shifting landscape of the grants maze. When added on top of teaching and service loads, it’s no surprise that many faculty members either avoid seeking grants altogether or produce grant proposals which have little or no chance of being funded.

Faculty need a guide, and this book is that guide.

Written by a team of successful grant writers, Grant Seeking in Higher Education orients faculty members to the grants culture and walks readers step-by-step through the entire grant-seeking process, from identifying sources to preparing a successful application to administering the funds after the grant is awarded. The grant-seeking toolkit includes standard forms, templates, and timelines for proposal development so faculty members, from the scientists to the humanities scholars, can be sure not to miss out on the funding they deserve.

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Mary Licklider is director of the Office of Grant Writing and Publications in the University of Missouri’s Office of Research, where she provides leadership to the MU Grant Writer Network, coordinates and teaches grantsmanship courses and seminars, collaborates with faculty members on proposal preparation, and administratively oversees MU’s federal priorities and limited submission processes.

The University of Missouri Grant Writer Network was initiated in 1998 and has grown and thrived in MU's interdisciplinary climate. Network members have helped with nearly 2,000 grant proposals which have encompassed a wide range of sponsors and brought grant awards of more than $304 million to MU. This book collects the wisdom that has evolved through the generous collaborative relationships that characterize the Network.

“This book realistically provides great advice on proposal development and grants management. Additionally, people receive a bonus as the authors have included some very helpful tools and templates that have assisted them in their grant endeavors.” —Gail Vertz, Chief Executive Officer, Grant Professionals Association

“This book is well researched, especially with regards to issues of collaboration, helpfully organized and chocked full of practical advice—a must-have for any research development professional's bookcase!” —Holly Falk-Krzesinski, Founding President, National Organization of Research Development Professionals

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