Agenda

Looking back

Looking forward

Issues on my mind

Issues and questions on your mind
Looking back to FY17 – a successful year in the college

- Maintained student numbers and SCHs from FY16 → FY17
- Maintained and, in some cases, enhanced our Academic Analytics scores of research productivity
- RIPS grant proposals, awards, and expenditures increased in FY17
- Student retention rate for FY18 around 90%; faculty and staff retention rate even higher
- Great array of individual and collective successes!
- We absorbed repeated budget cuts
Fiscal reductions for HES over last 12 months

Rate allocation reduction of 5% for FY17  $ 354,321

Withholding “tax” on rate allocation and non-restricted reserves, Spring 2017  $ 263,679

Rate allocation reduction of 12% for FY18  $ 820,409

TOTAL REDUCTION OF  $ 1,438,409
Issues for FY18

1. Can we preserve our student numbers and SCHs? Can we enhance positive student outcomes and signature undergraduate and graduate programs;
2. Can we maintain HES revenue streams, and contributions to the wider financial health of the university, through generation of tuition and grant expenditures;
3. How can we take advantage of HES’ strong campus leadership role in Extension and engagement;
4. Looking for cost-saving efficiencies;
5. Coping with limited opportunities for wage and salary increases; and,
6. Implementing planned new initiatives and targeted hires
Issues on my mind . . .

1. Targeted faculty and staff hires and graduate student support
2. Rewarding faculty and staff
3. Sustainable budgets and sustainable growth
4. Need to pursue new revenue enhancement opportunities
5. Concern about postponement of new initiatives and flexibility to pursue new opportunities
6. Need to maintain and improve infrastructure
7. Next year . . . and the year after that . . .
5 things we need to do to be successful. . .

1. Everyone must be a leader
2. We need new ideas and to be as creative as possible
3. We have to take some risks
4. Transparency remains critical
5. We have to be vigilant, both to opportunities and to threats
Issues and questions on your minds
Targeted investments in new faculty starting August 2017

Architectural Studies: 1 tenure-track Assistant Professor
1 non-tenure-track Assistant Teaching Professor

HDFS: 2 tenure-track Assistant Professors

NEP: 1 tenure-track Assistant Professor

PFP: 1 tenure-track Professor and Chair
1 tenure-track Assistant Professor

TAM: 1 tenure-track Assistant Professor
Return on Investment: Net tuition and Grant Expenditures to Total GRA, Dean's Office and Occupancy Costs
Guiding Principles for FY18 GRA reduction

1. Maintaining and enhancing our Academic Analytics scores and research productivity;
2. Preserving and enhancing positive student outcomes and signature undergraduate programs;
3. Maintaining HES revenue streams and contributions to the wider financial health of the university through generation of tuition and grant expenditures;
4. Preserving and enhancing HES’ strong role in engagement and connections to Extension;
5. Looking for cost-saving efficiencies;
6. Coping with inequities; and,
7. Implementing planned new initiatives and targeted hires
<table>
<thead>
<tr>
<th>Program</th>
<th>Total FY17 GRA</th>
<th>FY17 GRA withholding</th>
<th>FY18 reduction</th>
<th>Total with. and reduct.</th>
<th>FY18 est. GRA</th>
<th>% GRA equivalent</th>
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<tbody>
<tr>
<td>Arch Studies</td>
<td>$ 749,642</td>
<td>$ 21,618</td>
<td>$ 89,957</td>
<td>$ 111,575</td>
<td>$ 659,685</td>
<td>14.9%</td>
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<tr>
<td>Human Devel &amp; Family Science</td>
<td>$ 1,409,651</td>
<td>$ 61,923</td>
<td>$ 169,158</td>
<td>$ 231,081</td>
<td>$ 1,290,493</td>
<td>16.4%</td>
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<tr>
<td>Nutri and Exercise Physiology</td>
<td>$ 1,113,119</td>
<td>$ 66,230</td>
<td>$ 133,574</td>
<td>$ 199,804</td>
<td>$ 1,029,544</td>
<td>17.9%</td>
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<tr>
<td>Pers Fin Planning</td>
<td>$ 486,948</td>
<td>$ 19,322</td>
<td>$ 58,434</td>
<td>$ 77,756</td>
<td>$ 428,514</td>
<td>16.0%</td>
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<td>Social Work</td>
<td>$ 1,624,847</td>
<td>$ 66,274</td>
<td>$ 194,982</td>
<td>$ 261,256</td>
<td>$ 1,385,280</td>
<td>16.1%</td>
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<tr>
<td>Textile/Apprl Mgt</td>
<td>$ 755,146</td>
<td>$ 16,331</td>
<td>$ 90,618</td>
<td>$ 106,949</td>
<td>$ 664,529</td>
<td>14.2%</td>
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<tr>
<td>Dean's Office</td>
<td>$ 697,384</td>
<td>$ 11,981</td>
<td>$ 83,686</td>
<td>$ 95,667</td>
<td>$ 613,698</td>
<td>13.7%</td>
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<tr>
<td><strong>Totals</strong></td>
<td><strong>$ 6,836,737</strong></td>
<td><strong>$ 263,679</strong></td>
<td><strong>$ 820,409</strong></td>
<td><strong>$ 1,084,088</strong></td>
<td><strong>$ 6,016,328</strong></td>
<td><strong>15.9%</strong></td>
</tr>
</tbody>
</table>
FY18 reductions in general rate allocations

Architectural Studies – $89,957
Human Development and Family Science – $169,158
Nutrition and Exercise Physiology – $133,574
Personal Financial Planning – $58,434
School of Social Work – $194,982
Textiles and Apparel Management – $90,618
Dean’s Office – $83,686
GRA in the context of total HES budget

- Overall spending by HES in FY17 should be around 21 million dollars, inclusive of GRA, SSF, on-line revenues, grant expenditures, and so on. GRA represents roughly 30% of HES total income/expenditures.

- Excluding research expenditures, gifts/endowment income, and miscellaneous income, GRA represents roughly 50% of budget.

- Unit reliance on of GRA as percentage of “regular” expenditures varies between units, from roughly 40 to 60%.

- GRA is primary funding source for TT faculty; secondary (and disappearing) funding source funding for NTT and staff.
Summary of reductions in workforce:

No forced reductions in the existing workforce of full-time faculty and staff.
Guiding Principles for FY18 GRA reduction

1. Preserving and enhancing positive student outcomes and signature undergraduate programs;
2. Maintaining and enhancing our Academic Analytics scores and research productivity;
3. Maintaining HES revenue streams and contributions to the wider financial health of the university through generation of tuition and grant expenditures;
4. Preserving and enhancing HES’ leading role in engagement and Extension;
5. Looking for cost-saving efficiencies;
6. Coping with inequities; and,
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Strategies for meeting GRA reductions in FY18

1. Reallocation of faculty and staff salaries from GRA to Student Supplemental Fees (400K)
2. Reallocation of faculty and staff salaries from GRA to on-line revenues (185K)
3. Reallocation of faculty salaries to grant support (105K)
4. Defer technology replacement and end some activities (e.g., print Vanguard) (50K)
5. Reallocation of faculty salary and operating expenses from GRA to reserves and gifts/endowment income (80K)